

A FAMILY FIRST LIFE AGENCY



Onboarding Manual

LICENSING CHECKLIST

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WELCOME
To The Team!



I CHOSE
MY
FAMILY
FIRST!
Will You?



Our Story



Ginger Lichlyter

The Lichlyter Agency- Agency Owner

I'm a licensed broker and agency owner with Family First Life; a nationally recognized organization offering life insurance solutions including mortgage protection, disability, retirement protection, term life and more. With access to over 30 of the top carriers, my team and I can help you find personalized coverage to fit your budget.

I am also a mother to seven beautiful daughters, grandmother to a very spoiled granddaughter (who calls me "HONEY"), am a cancer survivor, an avid Jesus-lover, and a serious Coke Zero addict!

We've been very busy at The Lichlyter Agency over the past few years; adding new team members from all walks of life.

We're welcoming those unemployed by COVID, stay-at-home moms, licensed agents looking for a new place to land, teachers, military wives, bartenders, guidance counselors, and even business owners who needed a new path forward after these tumultuous few years.

We've been able to connect with some really amazing people, and that has been one of the greatest gifts of all.

We have a recession-proof, COVID-proof, work-from-home opportunity in a trillion-dollar industry that will never go away.

People come first at The Lichlyter Agency. Maybe you or someone you know needs a positive culture, mentorship, a place to dream, and a team that is successful because we put relationships first? Well, you can stop looking- you're in the right place. We love that you are here with us today and are looking forward to your continued journey with The Lichlyter Agency and Team Avalanche!

PROTECT & CULTIVATE MORE FREEDOM

Let's Get You Set Up For Success!

STEP ONE

PLEASE BE SURE TO FOLLOW
THE NEXT STEPS ONE AT A
TIME, IN ORDER.

- Register for the Life & Health Insurance License Study Class Here: [Registration Link](#)
- Select course: Life, Accident Health
- Apply the Following Discount Code before checking out: [fflcoasttocoast-zh3V](#)
- Complete Course in 10 Days
- Study for exam
 - Complete all chapter quizzes
 - Get at least an 85% on the practice exam before sitting for the main test
- Review licensing requirements by state Here: [NIPR Link](#)
- Schedule the exam date through the link on your state's website
- Inform your manager of the exam date
- Take- and pass- your exam!

STEP TWO



- Get your fingerprints done
 - Google “Fingerprinting Services” or call & ask your state’s Department of Insurance
- Submit exam receipt & fingerprints to the state here: [NIPR link](#)
 - Call your state’s Department of Insurance if unclear



- Get National Producer Number & State License
 - Call the State’s Department of Insurance daily & ask them to check on your progress to speed up the process.



- Send your National Producer Number & State License number to your manager via email
- Start Boot Camp here: [Get Started Right](#)

Contact us if you have any questions!

Your Success

Why Team Avalanche?

Helping families is why we do what we do. We are firm believers in the idea that whatever you put into the universe, you will get back! Working in the insurance world is all about OTHER people, and we are beyond blessed to help protect such amazing families every day.

"You can't do anything about the length of your life, but you can do something about its width and depth."

- Evan Esar

Life is too short... which is why we created The Lichlyter Agency. It's time to get your freedom, time, and money back to where you want. Whatever is most important to you- find out how to protect and cultivate more of it with us.



Why Family First Life?

- Qualified leads allocated weekly
- Access to products from 30+ top-rated insurance carriers
- Proven sales process and proprietary CRM system
- Weekly training calls and webinars
- Leadership development training
- Immediate Bonus opportunities for agents with carriers and Family First Life
- Licensing and training paid for by us
- The most affordable and effective leads (Facebook, Internet, Warm leads) so no cold calling
- Choose to work from home or in the field
- Multiple Six-Figure income in your first year with an aggressive compensation plan
- 3 Types of Income: Direct sale commissions, agency overrides, and renewal commissions

RESOURCES

Helpful Links + Training(s)

Click On Any Of The Links Below
For More Helpful Resources!



[OVERVIEW- FFL](#)

[VIRTUAL SALES TRAINING](#)

[CARRIER QUOTING TOOLS](#)



[CARRIER PRODUCTS](#)

[SPOTIFY PODCAST TRAINING](#)

[GINGER LICHLYTER YOUTUBE](#)



[GINGER LICHLYTER INSTAGRAM](#)

[SLACK GROUP](#)

[TEAM AVALANCHE MEMBER LOGIN](#)

The Lichlyter Agency
TEAM AVALANCHE



If you have any questions about your licensing or onboarding information, please contact your direct upline!

Ginger Lichlyter
Owner-Lichlyter Agency
Cell: (830) 200-9364
Email: familyfirstginger@gmail.com

Kyle Lichlyter
Co-Owner-Lichlyter Agency
Cell: (210) 702-1135
Email: familyfirstlichlyter@gmail.com